

ATTOCK REFINERY LIMITED

ARL/FA/ca/1,500.01/16820

November 01, 2024

The General Manager,
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Dear Sir,

CORPORATE BRIEFING SESSION – ATTOCK REFINERY LIMITED

This is to inform you that the Corporate Briefing Session of Attock Refinery Limited ("the Company") will be held on Friday, November 08, 2024 at 11:00 a.m. at the Registered Office of the Company and also through video link (ZOOM Application), to brief the analysts/shareholders about the Company's financial performance and future outlook.

Analysts/shareholders willing to participate electronically, in Corporate Briefing Session are requested to get themselves registered by providing the following details at cbs2024@arl.com.pk or 0307-6660423 latest by November 06, 2024:

Subject	Name	Folio/CDC A/C No. (If Shareholder)	Organization and Designation (If Analyst)	CNIC No.	Email ID & Mobile Phone No.
ARL Corporate Briefing Session 2024					

We would appreciate your assistance in communicating this information to TRE Certificate Holders of the Exchange.

Yours truly,

(SAIF UR REHMAN MIRZA)

Company Secretary

ATTOCK REFINERY LIMITED





CORPORATE
BRIEFING SESSION
FOR THE YEAR ENDED
JUNE 30, 2024



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PROFILE OF COMPANY



Attock Group of Companies A Diversified Group



THE ATTOCK OIL COMPANY LIMITED











ATTOCK REFINERY









ATTOCK INFORMATION **TECHNOLOGY SERVICES**



Operational Profile



- Commissioned: February 1922
- Design Throughput: 53,400 BPD
- Distillation Units : Capacity BPD:

HBU-I 32,400 HBU-II 6,000 Lummus 5,000 HCU 10,000

Shareholding Structure:

AOC 61.06% APL 1.68% Other 37.26% • Major Products:

High Speed Diesel (HSD)

Premium Motor Gasoline (PMG)

Furnace Fuel Oil (FFO)

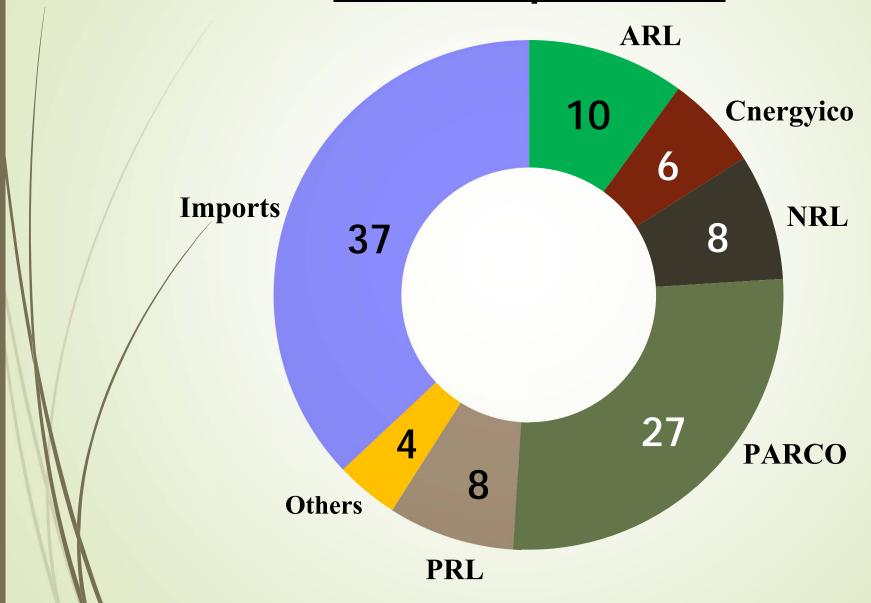
Jet Fuel (JP)

Kerosene Oil

Bitumen

ARL

Market Share in Petroleum Products Consumption (%)





Main Events 2023-24



Main Events 2023-24

Successful Implementation of Integrated Turnaround of Refinery

February 18 to March 18, 2024

Export of LSFO

Export of LSFO 80,000 Tons enabling continuity of operations

Pakistan Oil Refining Policy 2023 (amended 2024)

Delay in Execution of Agreements due to sales tax issue

Non- uplifting of HSD

Issue of smuggling/unwarranted imports

Reduction in Crude Oil Supply

Diversion and allocation of Southern Crude approved by ECC



FINANCIAL HIGHLIGHTS



2023-24 Vs 2022-23



1,856

Production (M. Ton '000)

382,917

369,222

Net Sales (Rs in Million)

25,244

29,225

Net Profit (Rs in Million)

354,126

324,173

Cost of Sales (Rs in Million)

236.76

274.12

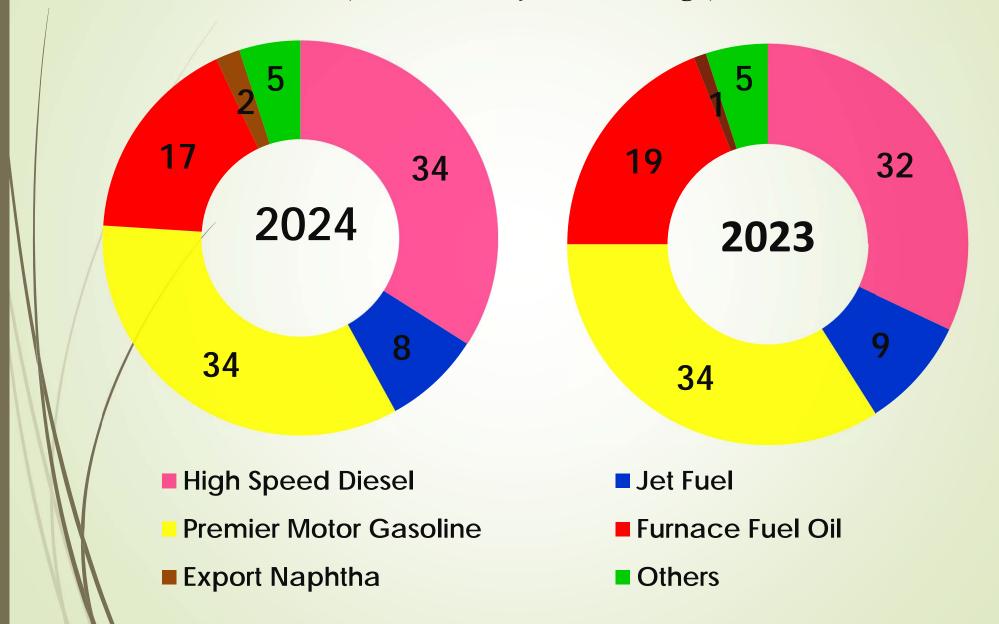
2023-24

2022-23

Earnings per share (Rs)



Segmental Review of Business Performance (Sales Quantity in Percentage)

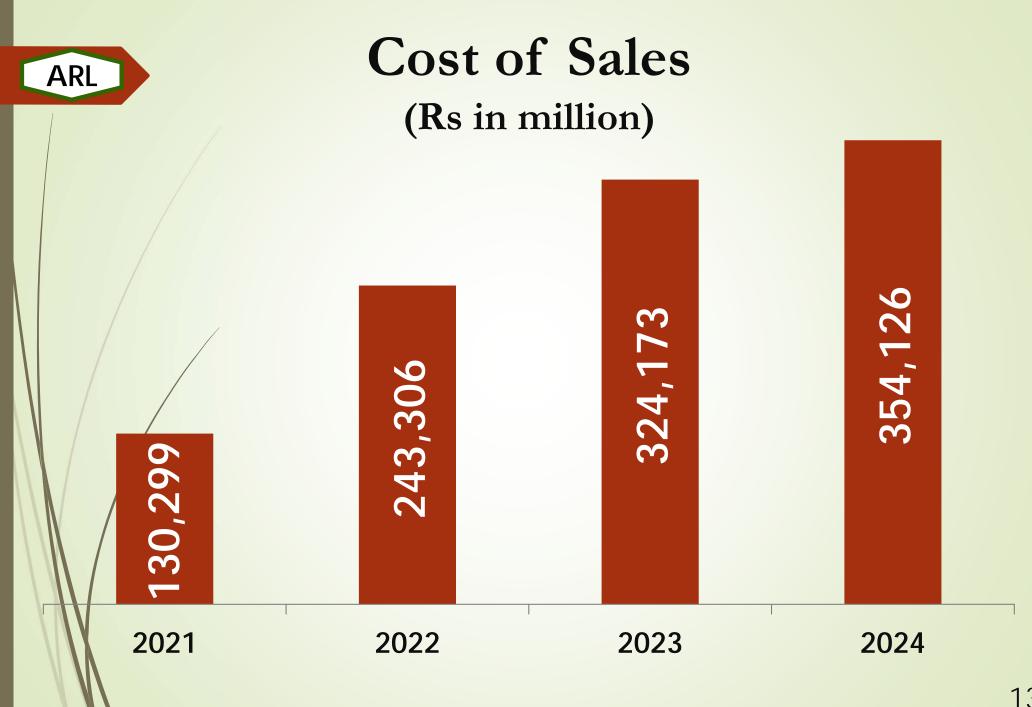


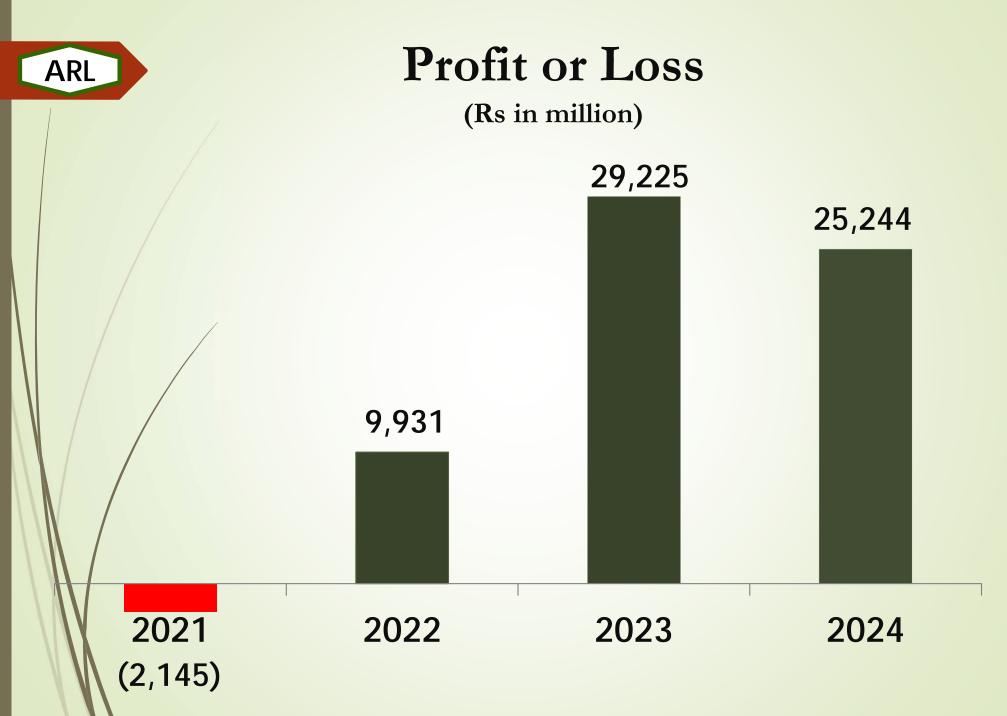


Sales

(Rs in million)









CORPORATE AWARDS





Corporate Excellence Award 2024
Management Association of Pakistan
(Refinery Sector)





Diamond Recognition Award 2024 Employers' Federation of Pakistan





Best Practice Award in OSHE 2023 Employers' Federation of Pakistan





Certificate of Merit Best Corporate Report Award 2023



WAY FORWARD



Way Forward

Upgradation Projects:

- Continuous Catalyst Regeneration (CCR) Unit which will further improve PMG pool octane. This project aims to enhance PMG production by 25% and to meet Euro-V specifications.
- Revamping of ARL's DHDS unit for production of Euro-V specification (10 ppm Sulphur max) diesel.

Refining Policy



Q & A SESSION



THANK YOU